## MINUTES FOR APRIL 22nd, 2013

## **BOARD OF CHEROKEE COUNTY COMMISSIONERS**

## CHEROKEE COUNTY, KANSAS

#### CONVENE

Chairman Richard Hilderbrand called the regular session of the Cherokee County Board of Commissioners to order and led all in attendance in the Pledge of Allegiance at 9:00 AM on Monday, April 22<sup>nd</sup>, 2013 in the Commission Room, #109 of the Cherokee County Courthouse. Commissioners Pat Collins, Charles Napier, Richard Hilderbrand, and County Clerk Rodney Edmondson were present.

Members of the press present: Larry Hiatt, Patrick Richardson, and Machelle Smith

#### Leonard Vanatta - County Road Supervisor

He appeared before the Board on routine county business. No action taken.

Chairman Hilderbrand presented a written proposal from Smart Solutions Group to provide start-up services to the newly formed Economic Advisory Committee. This company is also working with the city of Joplin.

Commissioner Hilderbrand made a motion to enter into a contract with Smart Solutions Group to provide start-up services for the Economic Advisory Committee for Cherokee County by developing a five year business plan, at a total cost of \$15,000. It was second by Commissioner Collins. The motion carried 3-0 with all voting yes.

A motion was made by Commissioner Napier to appoint Vernon Hill as the Neosho Township Trustee to fill the vacancy on the Neosho Township Board. It was seconded by Commissioner Collins. The motion carried 3-0 with all voting yes.

#### **Ralph Houser - Courthouse Maintenance**

He came before the Board to provide an update on new windows for the courthouse. One of the companies is no longer interested in doing the job. He has one bid to replace the windows in the Courthouse. Commissioner Hilderbrand suggested that they run a notice in the newspaper to request bids to replace the windows in the Courthouse.

A motion was made by Commissioner Collins to publish a request for bids to replace the windows in the courthouse. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes. Bids will be due by noon on Friday, May 3<sup>rd</sup>, 2013 in the office of the County Clerk. Opening of the bids will be Monday, May 6<sup>th</sup>, 2013 at 11:00 AM.

A motion was made by Commissioner Collins to approve Payroll for the month of April, 2013, as presented. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes.

A motion was made by Commissioner Hilderbrand to approve the Minutes from the April 15<sup>th</sup>, 2013 Commission Meeting as written. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes.

A motion was made by Commissioner Collins to approve A/P for the month of April, 2013, as presented. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes.

#### Steve Goehl - D.A. Davidson & Co.

He appeared before the Board about refinancing the Jail Bonds. Advanced refunding has been done already therefore they are not eligible to do it again under the law. Other options have been looked at that would keep the bonds tax exempt and to consider a savings of 2-3%. Right now you have a negative 7%. There is a negative carry on the escrow. The only savings would be generated by using funds from the county's reserve account. It's his recommendation to hold off on a refinance right now. He will keep watch on rates over the next few months.

#### Phone conference call from Lisa Spicer, Allied Business Solutions

They appeared before the Board via telephone during the open meeting. They are in the process of finishing their audit of the phone service. They have been working with Columbus Telephone Co. They are looking at saving the county a lot of money, and upgrading equipment and services. Chairman Hilderbrand requested that they present a proposal at the Commission meeting on May 6<sup>th</sup>, 2013 at 10:00 AM. They will be sending an amended Letter of Authorization to Mr. Cure for review, and signatures by the Board.

#### **Kevin Cure - County Counselor**

A motion was made by Commissioner Hilderbrand to approve Resolution 11-2013, opening a road to Gilstrap Addition. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes.

Kevin also presented recommendations from auditors Mense & Mense for consideration by the Board.

A motion was made by Commissioner Collins to approve Resolution 12-2013, establishing certain financial controls and management procedures. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes.

#### Darrel Shumake - Attorney, Rural Water District #3.

He appeared before the Board with petitions concerning land attachments that allow residents to attach their land to Rural Water District #3. A hearing date has been set on the agenda for May 13<sup>th</sup>, 2013 at 10:30 AM.

A motion was made by Commissioner Napier to set a public hearing to be held on Monday, May 13<sup>th</sup>, 2013 at 10:30 AM for petitions of land attachment to Rural Water District #3. It was seconded by Commissioner Collins. The motion carried 3-0 with all voting yes.

A motion was made by Commissioner Collins for an Executive Session with Mr. Cure for the purpose of Attorney/Client Privilege for a period of ten minutes. It was seconded Commissioner Napier. The motion carried 3-0 with all voting yes at 11:34 AM.

The meeting reconvened at 11:44 AM.

The City of Galena has initiated action to annex four properties on South Main Street that would allow property owners to get city sewer. All owners have given written consent. The commissioners would need to make a finding that the county would not be adversely affected.

A motion was made by Commissioner Collins to approve the Journal of Proceedings for each of the City of Galena Resolutions 13-25, 13-26, 13-27, and 13-28, concerning the Annexation of Property. It was seconded by Commissioner Napier. The motion carried 3-0 with all voting yes.

A motion was made by Commissioner Hilderbrand to recess for lunch. It was seconded by Commissioner Napier. Motion carried 3-0 with all voting yes at 11:58 AM.

The meeting reconvened at 1:00 PM.

## Kent Soucy - Business Owner

He appeared before the Board to voice his concerns over the property taxes on his business. The taxes increased 50% from the previous year. Nancy Herrenbruck, Cherokee County Appraiser stated that the issue was created when the property was classified as mixed use for residential and commercial property in 2011, then went to all commercial for 2012. The apartments in the building are no longer being used therefore the classification was changed to commercial only. Tax rate for residential is 11 1/2%, commercial property is assessed at 25%.

## **Gary Brown - Citizen**

He appeared before the Board with concerns about the Old 96 Highway east of Crestline to the Missouri border, making the following statements: "The bridge over the river is getting very rough. Also, near the overflow bridge, the road has been patched many times and it is in need of repair. Also, the two miles of the road that wasn't paved when the rest of the road was done, needs to be taken care of." Commissioner Collins asked Leonard Vanatta to see if there is anything that can be done. Those two miles were part of a stimulus package that included the entire five miles, but was dropped due to an EPA project in the area. The Board will look into a plan to repair the bridge approaches and the two miles of rough road.

Commissioner Collins made a motion to adjourn until the next regularly scheduled meeting set for April 29<sup>th</sup>, 2013. It was seconded by Commissioner Napier. The motion carried 3-0 at 1:55 PM.

## **ATTEST:**

Resolved and ordered this day, April 29<sup>th</sup>, 2013

Cherokee County Clerk

Commissioner

Commissioner

Commissioner

#### BEFORE THE BOARD OF COUNTY COMMISSIONERS

APR 22 2013 hudney Edmundson Cherokeeco Clerk

ANT PROPERTY PARTY

OF CHEROKEE COUNTY, KANSAS

IN THE MATTER OF THE PETITION FOR ATTACHMENT OF ADJOINING LANDS TO RURAL WATER DISTRICT NO. 3, CHEROKEE COUNTY, KANSAS, IN THE VICINITY SOUTH AND WEST OF COLUMBUS, KANSAS, AND SURROUNDING AREA, CHEROKEE COUNTY, KANSAS

#### ORDER

**NOW** on this 22<sup>nd</sup> day of April, 2013, it appearing that a Petition has been filed with the County Clerk, requesting that a certain area in Cherokee County, Kansas, as described in said Petition, be attached to and become a part of Rural water District No. 3, Cherokee County, Kansas.

IT IS HEREBY ORDERED that said Petition be and the same is set for hearing on Monday, the 13<sup>th</sup> day of May, 2013, at 10:30 o'clock A.M., before the Board of County Commissioners at the Cherokee County Court House at Columbus, Kansas, and that proper notice of said hearing be given in manner as by law provided.

AUNC Chairman

Collins -W. Board Member rick

Charlie Napier - Board Member County Commissioners

WS1-MY DOC-WATER ANNEX JEFFREY ET AL ORD HRG ATTACHING

State of Kansas Cherokee County Register of Deeds Barbara Bilke Book: 468 Page: 3 Receipt #: 22692 Total Fees: No Charge Pages Recorded: 3 Cashier Initials: KLJ Date Recorded: 4/23/2013 9:06:41 AM

## **RESOLUTION NO. 13-25**

A RESOLUTION OF THE CITY OF GALENA, KANSAS, REQUESTING THE BOARD OF COUNTY COMMISSIONERS OF CHEROKEE COUNTY, KANSAS TO MAKE CERTAIN FINDINGS REGARDING THE ANNEXATION OF PROPERTY.

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF GALENA, KANSAS:

SECTON 1. The governing body of the City of Galena, Kansas hereby finds that a request for annexation of the following described land has been presented to it by Judi LaTurner, owner, 2501 S. Main, Galena, Kansas 66739:

A part of the West Half of the Southwest Quarter (SW/4) of the Northeast Quarter (NE/4) of Section Twenty-six (26), Township Thirtyfour (34) South, Range Twenty-five (25) East of the Sixth Principal Meridian, in Cherokee County Kansas. According to the United States Government Survey thereof, described as: Beginning at a point on the East Line Two Hundred Fifty-one (251) feet South of the Northeast corner thereof; thence South Five Hundred Seventy-eight (578) feet, more or less, to the Northeast corner of Lot No. 1 Park Drive Addition; thence West One Hundred Sixty-eight and Four Tenths (168.4) feet to the East Right of Way line of Kansas State Highway No. 26; thence North along said East Right of Way line of Five Hundred Seventy-six (576) feet, more or less, to a point Two-Hundred and Fifty-one (251) feet South of the North line of the said West half of the Southwest Quarter (SW/4) of the Northeast Quarter (NE/4); thence East One Hundred Fifty-six (156) feet, more or less, to the point of beginning;

EXCEPT, A part of the West half of the Southwest Quarter of the Northeast Quarter of said Section 26, beginning at a point 625 feet North of the Southeast corner; thence West 163 feet, thence North 125 feet, thence East 159 feet, thence South 126 feet to the place of beginning;

ALSO EXCEPT, A part of the West half of the Southwest Quarter of the Northeast Quarter of said Section 26, beginning at a point in the East line Two Hundred Fifty-one (251) feet South of the Northeast corner of said West 1/2 of the Southwest 1/4 of the Northeast 1/4, thence West 156 feet, more or less to the East Right of Way line of Kansas State Highway No. 26; thence Southerly along said East Right of Way line 100 feet, thence East 154 feet, more or less, to the East line of the said West 1/2 of Southwest Quarter of the Northeast 1/4, thence North along said East line 100 feet to the point of beginning;

ALSO EXCEPT, A part of the West half of the Southwest Quarter of the Northeast Quarter of said Section 26, beginning at a point on the East line of the West 1/2 of the Southwest 1/4 of the Northeast 1/4 of said Section 26, 25 feet North of the Northeast corner of Lot One (1) Park Drive Addition, thence North along East line 100 feet, thence West parallel to and 125 feet from the North line of said Lot One, 165.7 feet, more or less to the East right of way line of Kansas State Highway No. 26, thence Southerly along the said East right of way 100 feet, more or less, to a point 25 feet, more or less, from the Northwest corner of said Lot One, thence East parallel to, and 25 feet from the North line of said Lot, 167.9 feet more or less to the point of beginning;

ALSO EXCEPT, A PART OF THE West half of the Southwest Quarter of the Northeast Quarter of said Section 26, beginning at the Northeast corner of Lot 1, in the Park Drive Addition, thence North along the East line of said West 1/2 of the Southwest 1/4 of the Northeast 1/4 a distance of 25 feet; thence West parallel to and 25 feet from the North line of said Lot 1, to the East Right of Way line of Kansas State Highway No. 26, thence Southerly along the East Right of Way line Twenty-five feet (25) feet, more or less, to the Northwest corner of said Lot 1, thence East along the North line of said Lot 1, 168.4 feet to the point of beginning.

The governing body further finds that such annexation, at the request of the property owner, is advisable, desirable, beneficial and in the interest of the public.

<u>SECTION 2</u>. The City of Galena, Kansas hereby respectfully requests that the Board of County Commissioners of Cherokee County, Kansas find and determine that the annexation of such land will not hinder or prevent the proper growth and development of the area or that of any other incorporated city located within Cherokee County, Kansas all as provided in K.S.A. 12-520c.

SECTION 3. This resolution shall take effect upon publication in the official city newspaper.

<u>SECTION 4.</u> The provisions of any resolution that are in conflict with the terms of this resolution are hereby repealed.

ADOPTED AND APPROVED by the Governing Body of the City of Galena, Kansas this 15th day of April, 2013.

Dale Oglesby, Mayor,

Galena, Kansas

∋ f G 1 1.1 511 Attest:

Flora R. Charles City Clerk Resolution No. 13- 25

Prepared by: Kevin Cure, City Attorney

State of Kansas Cherokee County Register of Deeds Barbara Bilke Book: 468 Page: 6 Krecipt #: 22692 Total Fees: No Charge Pages Recorded: 2 Cashier Initials: KLJ Date Recorded: 4/23/2013 9:06:42 AM

#### **RESOLUTION NO. 13-26**

A RESOLUTION OF THE CITY OF GALENA, KANSAS REQUESTING THE BOARD OF COUNTY COMMISSIONERS OF CHEROKEE COUNTY, KANSAS TO MAKE CERTAIN FINDINGS REGARDING THE ANNEXATION OF PROPERTY.

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF GALENA, KANSAS:

SECTON 1. The governing body of the City of Galena, Kansas hereby finds that a request for annexation of the following described land has been presented to it by Edward R. Young, owner, 2517 S. Main, Galena, Kansas, 66739:

Part of the West Half (W 1/2) of the Southwest Quarter (SW 1/4) of the Northeast Quarter (NE 1/4) of Section Twenty-six (26), Township Thirty-four (34) South, of Range Twenty-five (25) East of the Sixth Principal Meridian described as, beginning at a point 625 feet North of the Southwest corner, thence West 163 feet, thence North 126 feet, thence East 159 feet, thence South 125 feet to place of beginning, EXCEPT, the South Fifty (50) feet thereof, and except public highway or road.

The governing body further finds that such annexation, at the request of the property owner, is advisable, desirable, beneficial and in the interest of the public.

<u>SECTION 2</u>. The City of Galena, Kansas hereby respectfully requests that the Board of County Commissioners of Cherokee County, Kansas find and determine that the annexation of such land will not hinder or prevent the proper growth and development of the area or that of any other incorporated city located within Cherokee County, Kansas all as provided in K.S.A. 12-520c.

<u>SECTION 3.</u> This resolution shall take effect upon publication in the official city newspaper.

<u>SECTION 4.</u> The provisions of any resolution that are in conflict with the terms of this resolution are hereby repealed.

ADOPTED AND APPROVED by the Governing Body of the City of Galena, Kansas this 15th day of April, 2013.

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Dale Oglesby, Mayor,

Galena, Kansas

Attest:

Flora R. Charles City Clerk Resolution No. 13- 26

Prepared by: Kevin Cure, City Attorney

State of Kansas Cherokee County Register of Deeds Barbara Bilke 150 Ott: 4:6:01 Page : 6 Receipt #: 82692 Total Fees: No Charge Pages Recorded: 2 Cashier Initials: KLJ Date Recorded: 4/23/2013 9:05:43 AM

#### **RESOLUTION NO. 13-27**

A RESOLUTION OF THE CITY OF GALENA, KANSAS REQUESTING THE BOARD OF COUNTY COMMISSIONERS OF CHEROKEE COUNTY, KANSAS TO MAKE CERTAIN FINDINGS REGARDING THE ANNEXATION OF PROPERTY.

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF GALENA, KANSAS:

<u>SECTON 1.</u> The governing body of the City of Galena, Kansas hereby finds that a request for annexation of the following described land has been presented to it by David R. and Patricia K. Noe, owners, 2638 Hickory Hills, Galena, Kansas, 66739:

Commencing at the Southeast Corner of the West Half (W1/2) of the Southwest Quarter (SW1/4) of the Northeast Quarter (NE1/4) of Section Twenty-six (26), Township Thirty-four (34) South, Range Twenty-five (25), East of the Sixth Principal Meridian, thence North Seven degrees Twelve minutes West Four Hundred (400) feet to the point of beginning, thence North Eighty-four degrees Twenty-seven minutes East 153.2 feet, thence North Twenty-four degrees Thirtytwo minutes West 130.95 feet, thence South Eighty-four degrees Twenty-seven minutes West 114.2 feet, thence South 125 feet to the point of beginning.

The governing body further finds that such annexation, at the request of the property owner, is advisable, desirable, beneficial and in the interest of the public.

<u>SECTION 2</u>. The City of Galena, Kansas hereby respectfully requests that the Board of County Commissioners of Cherokee County, Kansas find and determine that the annexation of such land will not hinder or prevent the proper growth and development of the area or that of any other incorporated city located within Cherokee County, Kansas all as provided in K.S.A. 12-520c.

<u>SECTION 3.</u> This resolution shall take effect upon publication in the official city newspaper.

<u>SECTION 4.</u> The provisions of any resolution that are in conflict with the terms of this resolution are hereby repealed.

ADOPTED AND APPROVED by the Governing Body of the City of Galena, Kansas this 15th day of April, 2013.

Dale Oglesby, Mayor, Galena, Kansas

Attest:

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Flora R. Charles City Clerk Resolution No. 13- 27

State of Kansas Cherokee County Register of Deeds Barbara Bilke Book: 468 Page: 10 Receipt #: 22692 Total Fees: No Charge Pages Recorded: 2 Cashier Initials: KLJ Date Recorded: 4/23/2013 9:06:44 AM

#### **RESOLUTION NO. 13-28**

A RESOLUTION OF THE CITY OF GALENA, KANSAS REQUESTING THE BOARD OF COUNTY COMMISSIONERS OF CHEROKEE COUNTY, KANSAS TO MAKE CERTAIN FINDINGS REGARDING THE ANNEXATION OF PROPERTY.

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF GALENA, KANSAS:

<u>SECTON 1.</u> The governing body of the City of Galena, Kansas hereby finds that a request for annexation of the following described land has been presented to it by David W. Wright, owner, 2525 S. Main, Galena, Kansas.

A portion of the Southwest Quarter (SW/4) of the Northeast Quarter (NE/4) of section Twenty-Six (26), Township Thirty-Four (34) South, Range Twenty-Five (25) East of the Sixth Principal Meridian, Cherokee County, Kansas, according to the United States Survey thereof, bounded and described as follows: Beginning at a point on the East line of the West half of the Southwest Quarter of the Northeast Quarter of said Section 26, Twenty-Five (25) feet North of the Northeast corner of Lot One (1) in Park Drive Addition to the City of Galena, according to the recorded plat of said addition; thence North along said East line a distance of One Hundred and Fifty (150) feet; thence West and parallel with the North line of said lot one (1) a distance of One Hundred Fifty (150) feet; thence West and parallel with the North line of said Lot One a distance of One Hundred Fiftynine and Fifty-five Hundredths (159.55) feet, more or less, to the East right of way line of Kansas State Highway 26, thence in a Southerly direction along said right of way a distance of One Hundred Fifty and one tenth (150.1) feet, more or less, to a point Twenty-Five feet North of the North line of said Lot One, thence East and parallel with said North line of Lot One a distance of One Hundred Sixty-Five and Eight tenths (165.8) feet to the point of beginning.

The governing body further finds that such annexation, at the request of the property owner, is advisable, desirable, beneficial and in the interest of the public.

<u>SECTION 2</u>. The City of Galena, Kansas hereby respectfully requests that the Board of County Commissioners of Cherokee County, Kansas find and determine that the annexation of such land will not hinder or prevent the proper growth and development of the area or that of any other incorporated city located within Cherokee County, Kansas all as provided in K.S.A. 12-520c. <u>SECTION 3.</u> This resolution shall take effect upon publication in the official city newspaper.

<u>SECTION 4.</u> The provisions of any resolution that are in conflict with the terms of this resolution are hereby repealed.

ADOPTED AND APPROVED by the Governing Body of the City of Galena, Kansas this 15th day of April, 2013.

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Dale Oglesby, Mayor, Galena, Kansas

Attest:

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Flora R. Charles City Clerk

## Book: 467 Page: 697 Receipt #: 22689 Total Fees: No Charge Pages Recorded: 2 (Published in the official county newspaper on sorted 3: 4/23/2013 8:78:20 AM April 24, 2013)

State of Kansas Cherokee County Register of

## RESOLUTION NO. // - 2013

## BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF CHEROKEE COUNTY, KANSAS:

WHEREAS, the Board of County Commissioners of Cherokee County, Kansas, after hearing on April 8, 2013, and April 22, 2013, upon its own motion to open the following road in the unincorporated area of Cherokee County, Kansas, described as follows:

Beginning at the Southeast Corner of Lot Ten (10), Gary Gilstrap Addition, then West 30 feet, then North parallel to the East line of Lot 10, to the radius of the road, then Southeasterly along the radius, to the East line of Lot 10, then South 76.3 feet to point of beginning.

Beginning at the Southwest Corner of Lot 11, Gilstrap Addition, then East 30 feet, then North, parallel to the West line of Lot 11, to the radius of the road, then Southwesterly along the radius to the West line of Lot 11, then South 76.3 feet to point of Beginning, this tract to be deeded for road purposes.

finds the above stated road is required as a public utility, would aid in the providing access to the residences built, or to be built, thereon, has been laid out and rocked, and the opening thereof is deemed necessary by the Board.

BE IT RESOLVED that the above stated road is hereby opened, and that Cherokee County, Kansas, reserves an easement for the maintenance of public structures and utilities in the said road.

This resolution was passed by the Board of County Commissioners of Cherokee County, Kansas, on April 22, 2013.

EFFECTIVE DATE. This resolution shall take effect and be in full force from and after its passage and publication once in the official county newspaper.

Adopted this 22nd day of April, 2013, by the BOARD OF COMMISSIONERS OF CHEROKEE COUNTY, KANSAS.

Patrick W. Collins

Bichard Hellerand

Richard J. Hilderbrand, Chairman County Commissioner

**County Commissioner** 

Charlie Napier, Chairman County Commissioner

ATTEST;

Rod Edmondson County Clerk of Cherokee County, Kansas Resolution \_//\_- 2013

Prepared by: Kevin Cure, Attorney for the Board of County Commissioners (Published in the official county newspaper on the 24th day of April, 2013)

## **RESOLUTION NO.** <u>12</u> - 2013

# A RESOLUTION ESTABLISHING CERTAIN FINANCIAL CONTROLS AND MANAGEMENT PROCEDURES.

# BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF CHEROKEE COUNTY, KANSAS:

WHEREAS, the County in the form of its duly elected governing body has the authority under K.S.A. § 19-101 to determine its local affairs and government, and;

WHEREAS, the County in the form of its duly elected governing body has the authority under K.S.A. § 19-212 to exercise control over the County's financial matters, and;

WHEREAS, the Board of County Commissioners of Cherokee County, Kansas, meeting in regular session, this 22nd day of April, 2013, does hereby resolve as follows:

<u>Section 1.</u> Reconciliation of Accounts. All county department heads shall assure the reconciliation and balancing, at least monthly, of all bank accounts maintained by such department.

Section 2. Remittances; Receipts. All county offices shall remit, at least weekly, to the county treasurer all funds collected by that office. The county treasurer shall issue a receipt for all such funds collected to the respective departments by the end of the next day in which the treasurer's office is open.

<u>Section 3.</u> Fixed Assets Inventory. All county departments shall maintain an inventory of assets of a value of \$50.00 or greater that are kept by the respective departments. These inventories shall be fully developed by July 31, 2013. Annually an updated inventory shall be made listing the assets as such exist on December 31<sup>st</sup> of each successive year commencing with December 31, 2013. On or before January 15<sup>th</sup> of each successive year, a copy of the most recent annual inventory shall be provided to the county clerk's office which shall maintain a

central file for the inventory lists. The inventory shall list the individual assets and report any disposal of assets that are no longer in the inventory that was reported in the last year.

<u>Section 4.</u> Severability. If any section, subsection, subdivision, paragraph, sentence, clause or phrase in this resolution, or the application thereof to any circumstances, is for any reason held to be unconstitutional or invalid or ineffective by any court of competent <u>jurisdiction</u>, such decision shall not affect the validity or effectiveness of the remaining portions of this resolution.

<u>Section 5.</u> Effective Date. This resolution shall take effect and be in full force from and after its passage and publication once in the official county newspaper.

Adopted this 22nd day of April, 2013, by the BOARD OF COMMISSIONERS OF CHEROKEE COUNTY, KANSAS.

Patrick W. Collins County Commissioner

Rolm Helde Band

Richard J. Hilderbrand County Commissioner

Charlie Napier **County Commissioner** 

ATTEST?

Kodney EdmondsonCounty Clerk of Cherokee County,KansasResolution No. /Z - 2013

Prepared by: Kevin Cure, Attorney

D.A. Davidson & Co. FIXED INCOME CAPITAL MA

#### SOURCES AND USES OF FUNDS

#### CHEROKEE COUNTY, KANSAS **TAXABLE REFUNDING LOAN, SERIES 2013** Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary - for discussion only]

Dated Date	05/22/2013
Delivery Date	05/22/2013

Sources:	
Bond Proceeds: Par Amount	4,513,000.00
Other Sources of Funds: Ser. 2005 DSRF	500,000.00
Ser. 2005 Int. Pmt due 6/1/13*	100,030.00
	600,030.00
	5,113,030.00
Uses:	
Refunding Escrow Deposits:	
Cash Deposit	100,030.61
SLGS Purchases	4,879,636.00
	4,979,666.61
Delivery Date Expenses:	
Cost of Issuance	132,877.00
Other Uses of Funds:	
Contingency	486.39
	5,113,030.00

D.A. Davidson & Co. member SIPC **Steve Goehl** Vice President, Public Finance Banker 4700 Belleview Ave., Suite 425 Kansas City, Missouri 64112 sgoehl@dadco.com

(573) 256-2501 Cell (573) 489-0976 Fax (816) 360-2274

Note: \* Prior interest contributed at closing is net of loan rounding amount.

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D.A. Davidson & Co. FIXED INCOME CAPITAL MARKETS

#### SUMMARY OF REFUNDING RESULTS

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

Dated Date	05/22/2013
Delivery Date	05/22/2013
Arbitrage yield	3.529807%
Escrow yield	0.256194%
Bond Par Amount	4,513,000.00
True Interest Cost	3.529807%
Net Interest Cost	3.530000%
All-In TIC	4.256898%
Average Coupon	3.530000%
Average Life	4.623
Weighted Average Maturity	4.623
Par amount of refunded bonds	4,455,000.00
Average coupon of refunded bonds	4.744676%
Average life of refunded bonds	4.838
Remaining weighted average maturity of refunded bonds	4.896
PV of prior debt to 05/22/2013 @ 3.529807%	4,780,928.98
Net PV Savings	-331,614.63
Percentage savings of refunded bonds	-7.443651%



Present Value

#### SAVINGS

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

to 05/22/2013 @ 3.5298071%	Annual Savings	Savings	Refunding Debt Service	Prior Net Cash Flow	Prior Receipts	Prior Debt Service	Date
-100,030.00		-100,030.00		-100,030.00	100,030.00		05/22/2013
99,942.54		100,030.00		100,030.00		100,030.00	06/01/2013
385.68	392.83	392.83	514,637.17	515,030.00		515,030.00	12/01/2013
19,389.67		20,097.70	72,047.30	92,145.00		92,145.00	06/01/2014
-18,868.15	195.40	-19,902.30	542,047.30	522,145.00		522,145.00	12/01/2014
18,639.58		20,008.20	63,751.80	83,760.00		83,760.00	06/01/2015
-18,301.30	16.40	-19,991.80	548,751.80	528,760.00		528,760.00	12/01/2015
17,793.10		19,779.70	55,191.55	74,971.25		74,971.25	06/01/2016
-16,990.03	559.40	-19,220.30	559,191.55	539,971.25		539,971.25	12/01/2016
16,628.05		19,142.80	46,295.95	65,438.75		65,438.75	06/01/2017
-16,095.89	285.60	-18,857.20	569,295.95	550,438.75		550,438.75	12/01/2017
15,357.77		18,310.00	37,065.00	55,375.00		55,375.00	06/01/2018
-14,580.41	620.00	-17,690.00	583,065.00	565,375.00		565,375.00	12/01/2018
12,308.32		15,196.90	27,428.10	42,625.00		42,625.00	06/01/2019
-11,781.44	393.80	-14,803.10	592,428.10	577,625.00		577,625.00	12/01/2019
9,223.90		11,794.15	17,455.85	29,250.00		29,250.00	06/01/2020
-8,611.8	588.30	-11,205.85	600,455.85	589,250.00		589,250.00	12/01/2020
6,104.97		8,084.10	7,165.90	15,250.00		15,250.00	06/01/2021
157,384.43	220,168.20	212,084.10	413,165.90	625,250.00		625,250.00	12/01/2021
167,898.98	223,219.93	223,219.93	5,249,440.07	5,472,660.00	100,030.00	5,572,690.00	

#### Savings Summary

PV of savings from cash flow	167,898.98
Less: Prior funds on hand	-500,000.00
Plus: Refunding funds on hand	486.39
Net PV Savings	-331,614.63



#### BOND DEBT SERVICE

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

05/22/2013

	Del	ivery Date	05/22/2013		
Period Ending	Principal	Coupon	Interest	Debt Service	Annual Debt Service
12/01/2013	431,000	3.530%	83,637.17	514,637.17	514,637.17
06/01/2014 12/01/2014 06/01/2015	470,000	3.530%	72,047.30 72,047.30 63,751.80	72,047.30 542,047.30 63,751.80	614,094.60
12/01/2015 06/01/2016	485,000	3.530%	63,751.80 55,191.55	548,751.80 55,191.55	612,503.60
12/01/2016 06/01/2017	504,000	3.530%	55,191.55 46,295.95	559,191.55 46,295.95	614,383.10
12/01/2017 06/01/2018	523,000	3.530%	46,295.95 37.065.00	569,295.95 37,065.00	615,591.90
12/01/2018 06/01/2019	546,000	3.530%	37,065.00 27,428.10	583,065.00 27,428.10	620,130.00
12/01/2019 06/01/2020	565,000	3.530%	27,428.10 17,455.85	592,428.10 17,455.85	619,856.20
12/01/2020 06/01/2021	583,000	3.530%	17,455.85 7,165.90	600,455.85 7,165.90	617,911.70
12/01/2021	406,000	3.530%	7,165.90	413,165.90	420,331.80
	4,513,000		736,440.07	5,249,440.07	5,249,440.07

Dated Date



#### **BOND SUMMARY STATISTICS**

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

Dated Date	05/22/2013
Delivery Date	05/22/2013
First Coupon	12/01/2013
Last Maturity	12/01/2021
Arbitrage Yield	3.529807%
True Interest Cost (TIC)	3.529807%
Net Interest Cost (NIC)	3.530000%
All-In TIC	4.256898%
Average Coupon	3.530000%
Average Life (years)	4.623
Duration of Issue (years)	4.212
Par Amount	4,513,000.00
Bond Proceeds	4,513,000.00
Total Interest	736,440.07
Net Interest	736,440.07
Bond Years from Dated Date	20,862,325.00
Bond Years from Delivery Date	20,862,325.00
Total Debt Service	5,249,440.07
Maximum Annual Debt Service	620,130.00
Average Annual Debt Service	615,770.10
Underwriter's Fees (per \$1000) Average Takedown Other Fee	

Total Underwriter's Discount

Bid Price

100.000000

Bond Component	Par Value	Price	Average Coupon	Average Life	PV of 1 bp change
Term Loan due 2021	4,513,000.00	100.000	3.530%	4.623	3,294.49
	4,513,000.00			4.623	3,294.49

	TIC	All-In TIC	Arbitrage Yield
Par Value + Accrued Interest + Premium (Discount) - Underwriter's Discount	4,513,000.00	4,513,000.00	4,513,000.00
- Cost of Issuance Expense - Other Amounts	5	-132,877.00	
Target Value	4,513,000.00	4,380,123.00	4,513,000.00
Target Date Yield	05/22/2013 3.529807%	05/22/2013 4.256898%	05/22/2013 3.529807%

#### SUMMARY OF BONDS REFUNDED

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

Bond	Maturity Date	Interest Rate	Par Amount	Call Date	Call Price
Ser. 2005 COP Adv I	Refg of '03s, 05AR0	3:			
SERIAL	12/01/2013	3.800%	415,000.00		
	12/01/2014	3.900%	430,000.00		
	12/01/2015	3.950%	445,000.00		
	12/01/2016	4.100%	465,000.00	12/01/2015	100.000
	12/01/2017	4.150%	485,000.00	12/01/2015	100.000
TERM19	12/01/2018	5.000%	510,000.00	12/01/2015	100.000
	12/01/2019	5.000%	535,000.00	12/01/2015	100.000
TERM21	12/01/2020	5.000%	560,000.00	12/01/2015	100.000
	12/01/2021	5.000%	610,000.00	12/01/2015	100.000
			4,455,000.00		



#### ESCROW REQUIREMENTS

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only ]

	05/22/2013 05/22/2013		Dated Date Delivery Date		
Tota	Principal Redeemed	Interest	Principal	Period Ending	
100,030.00		100,030.00		06/01/2013	
515,030.00		100,030.00	415,000.00	12/01/2013	
92,145.00		92,145.00		06/01/2014	
522,145.00		92,145.00	430,000.00	12/01/2014	
83,760.00		83,760.00		06/01/2015	
3,693,760.00	3,165,000.00	83,760.00	445,000.00	12/01/2015	
5,006,870.00	3,165,000.00	551,870.00	1,290,000.00		



#### **ESCROW STATISTICS**

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

Cost of Dead Time	Value of Negative Arbitrage	Perfect Escrow Cost	Yield to Disbursement Date	Yield to Receipt Date	PV of 1 bp change	Modified Duration (years)	Total Escrow Cost
87.51	330,621.9 <mark>3</mark>	4,648,957.17	0.256194%	0.256194%	1,057.77	2.168	4,979,666.61
87.51	330,621.93	4,648,957.17			1,057.77		4,979,666.61

Delivery date Arbitrage yield 05/22/2013 3.529807%



#### PRIOR BOND DEBT SERVICE

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only ]

Period Ending	Principal	Coupon	Interest	Debt Service	Annual Debt Service
06/01/2013			100,030.00	100,030.00	
12/01/2013	415,000	3.800%	100,030.00	515,030.00	615,060.00
06/01/2014	6. 11. 1 <b>.</b>		92,145.00	92,145.00	En antiparticipa
12/01/2014	430,000	3.900%	92,145.00	522,145.00	614,290.00
06/01/2015			83,760.00	83,760.00	- · · ·
12/01/2015	445,000	3.950%	83,760.00	528,760.00	612,520.00
06/01/2016			74,971,25	74,971.25	
12/01/2016	465,000	4,100%	74,971.25	539,971.25	614,942.50
06/01/2017			65,438.75	65,438.75	
12/01/2017	485,000	4.150%	65,438.75	550,438.75	615.877.50
06/01/2018			55,375.00	55,375.00	010,011100
12/01/2018	510,000	5.000%	55.375.00	565,375.00	620,750.00
06/01/2019	0.0,000		42.625.00	42,625.00	020,100.00
12/01/2019	535,000	5.000%	42,625.00	577.625.00	620,250.00
06/01/2020		0.00070	29,250.00	29,250.00	020,200.00
12/01/2020	560,000	5.000%	29,250.00	589,250.00	618,500.00
06/01/2021	000,000	0.00070	15,250.00	15,250.00	010,000.00
12/01/2021	610,000	5.000%	15,250.00	625,250.00	640,500.00
	4,455,000		1,117,690.00	5,572,690.00	5,572,690.00

#### COST OF ISSUANCE

#### CHEROKEE COUNTY, KANSAS TAXABLE REFUNDING LOAN, SERIES 2013 Full Advance Refunding of Series 2005 Refunding COPs Bank Private Placement, Accelerated Solution, 20xx Maturity [Preliminary -- for discussion only]

\$/1000	Amount
29.00000 0.44316	130,877.00 2,000.00
29.44316	132,877.00
	29.00000 0.44316

## (Published in the official county newspaper on April 24, 2013)

## **RESOLUTION NO.** <u>//</u> - 2013

# BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF CHEROKEE COUNTY, KANSAS:

WHEREAS, the Board of County Commissioners of Cherokee County, Kansas, after hearing on April 8, 2013, and April 22, 2013, upon its own motion to open the following road in the unincorporated area of Cherokee County, Kansas, described as follows:

Beginning at the Southeast Corner of Lot Ten (10), Gary Gilstrap Addition, then West 30 feet, then North parallel to the East line of Lot 10, to the radius of the road, then Southeasterly along the radius, to the East line of Lot 10, then South 76.3 feet to point of beginning.

Beginning at the Southwest Corner of Lot 11, Gilstrap Addition, then East 30 feet, then North, parallel to the West line of Lot 11, to the radius of the road, then Southwesterly along the radius to the West line of Lot 11, then South 76.3 feet to point of Beginning, this tract to be deeded for road purposes.

finds the above stated road is required as a public utility, would aid in the providing access to the residences built, or to be built, thereon, has been laid out and rocked, and the opening thereof is deemed necessary by the Board.

BE IT RESOLVED that the above stated road is hereby opened, and that Cherokee County, Kansas, reserves an easement for the maintenance of public structures and utilities in the said road.

This resolution was passed by the Board of County Commissioners of Cherokee County, Kansas, on April 22, 2013.

EFFECTIVE DATE. This resolution shall take effect and be in full force from and after its passage and publication once in the official county newspaper.

Adopted this 22nd day of April, 2013, by the BOARD OF COMMISSIONERS OF CHEROKEE COUNTY, KANSAS.

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Richard J. Hilderbrand, Chairman County Commissioner

Patrick W. Collins **County Commissioner** 

Charlie Napier, Chairman County Commissioner

ATTEST;

Rod Edmondson County Clerk of Cherokee County, Kansas Resolution \_//\_- 2013

Prepared by: Kevin Cure, Attorney for the Board of County Commissioners (Published in the official county newspaper on the 24th day of April, 2013)

## **RESOLUTION NO.** <u>12</u> - 2013

A RESOLUTION ESTABLISHING CERTAIN FINANCIAL CONTROLS AND MANAGEMENT PROCEDURES.

BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF CHEROKEE COUNTY, KANSAS:

WHEREAS, the County in the form of its duly elected governing body has the authority under K.S.A. § 19-101 to determine its local affairs and government, and;

WHEREAS, the County in the form of its duly elected governing body has the authority under K.S.A. § 19-212 to exercise control over the County's financial matters, and;

WHEREAS, the Board of County Commissioners of Cherokee County, Kansas, meeting in regular session, this 22nd day of April, 2013, does hereby resolve as follows:

<u>Section 1.</u> Reconciliation of Accounts. All county department heads shall assure the reconciliation and balancing, at least monthly, of all bank accounts maintained by such department.

Section 2. Remittances; Receipts. All county offices shall remit, at least weekly, to the county treasurer all funds collected by that office. The county treasurer shall issue a receipt for all such funds collected to the respective departments by the end of the next day in which the treasurer's office is open.

<u>Section 3.</u> Fixed Assets Inventory. All county departments shall maintain an inventory of assets of a value of \$50.00 or greater that are kept by the respective departments. These inventories shall be fully developed by July 31, 2013. Annually an updated inventory shall be made listing the assets as such exist on December 31<sup>st</sup> of each successive year commencing with December 31, 2013. On or before January 15<sup>th</sup> of each successive year, a copy of the most recent annual inventory shall be provided to the county clerk's office which shall maintain a

central file for the inventory lists. The inventory shall list the individual assets and report any disposal of assets that are no longer in the inventory that was reported in the last year.

<u>Section 4.</u> Severability. If any section, subsection, subdivision, paragraph, sentence, clause or phrase in this resolution, or the application thereof to any circumstances, is for any reason held to be unconstitutional or invalid or ineffective by any court of competent <u>jurisdiction</u>, such decision shall not affect the validity or effectiveness of the remaining portions of this resolution.

<u>Section 5.</u> Effective Date. This resolution shall take effect and be in full force from and after its passage and publication once in the official county newspaper.

Adopted this 22nd day of April, 2013, by the BOARD OF COMMISSIONERS OF CHEROKEE COUNTY, KANSAS.

Patrick W. Collins County Commissioner

Richard Helde Band

Richard J. Hilderbrand County Commissioner

Charlie Napier **County Commissioner** 

ATTEST?

Rodney Edmondson County Clerk of Cherokee County, Kansas Resolution No. /Z - 2013

Prepared by: Kevin Cure, Attorney



P.O. Box 65751∎ West 515.224.2033 ∎ Des Moines, IA 50265 info@smartsolutionsgroup.net
www.smartsolutionsgroup.net

# PROPOSAL FOR THE CONSIDERATION OF THE START-UP OF AN ECONOMIC DEVELOPMENT EFFORT IN CHEROKEE COUNTY, KS April 9, 2013

Smart Solutions Group will assist Cherokee County with starting a new county-wide economic development effort by completing the following steps:

**Identify a Task Force.** Ideally this would be made up of at least one representative from each community, county, school, major employers but it will all depend upon local "politics". We will also conduct three focus group sessions (ideally one in each of the three largest towns)

**Using our BEST PRACTICES model** prepare recommendations for the County. <u>http://smartsolutionsgroup.net/best-practices/</u> The BEST PRACTICES will make recommendations on the following items:

Is this a county government effort, or a new non-profit organization? Who should be involved in this effort? What sort of goals do we need? How will it be funded? Public/Private? What should the economic development effort focus on?

## Develop a Five Year Business Plan (Roadmap).

## **Objectives**

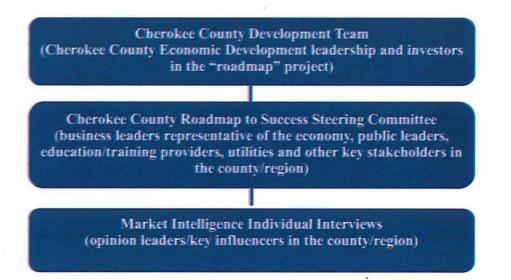
- Provide a forum for the identification, discussion and resolution of issues and approaches to working together more effectively and efficiently.
- Provide a comprehensive analysis of the current economic development situation—assets, challenges/weaknesses and opportunities—to determine effective solutions and creative approaches to build upon Cherokee County's saleable strengths/assets; address barriers to growth and enhance the

competitiveness of the business location "product;" and capitalize on potential development opportunities.

- Build consensus among stakeholders and influencers on Cherokee County economic development "milestones" and the "success destination."
- Create a forward-looking strategic business and marketing-sales plan ... an *economic development roadmap to success* ... providing a comprehensive results-driven plan of action to move the County in the desired direction to efficiently and effectively reach its success destination.

## Process

**Step 1.** The planning process will involve a broad-base of public and private leaders ... viewpoints and expertise ... to build consensus on the focus and direction of Cherokee County's economic development strategy. The process is intended to serve as a foundation to sustain long-term collaboration and cooperation among public and private leaders in the county. The planning structure will include a development team to serve as the project management team, a steering committee to guide the development of the strategy and individual interviews.



Product ... Cherokee County Economic Development Roadmap to Success—A Strategic Business Plan and Marketing-Sales Strategy

## Step 2: Development of Strategic Business Plan and Marketing-Sales Plan ... The Economic Development Roadmap

Smart Solutions Group will conduct up to three strategy sessions with the Steering Committee to answer and reach consensus on the following questions ...

- What is the current situation and "features/benefits" of the product what are the key issues to be addressed in the strategic plan, the weaknesses/challenges, and opportunities to be pursued? The report summarizing the assessment of the current situation and product analysis will be presented to the Steering Committee to begin their discussion.
- What are the goals and objectives to achieve with the area economic development strategy?
- Who are the target audiences including external audiences, e.g. potential target business clusters, geographic markets, talent/skill sets; and internal audiences, e.g. existing businesses, economic development partners, private and public stakeholders/investors?
- How do you wish the county to be perceived in the minds of your target audiences? Will it **position** the county in a way that **differentiates** you from the competition and is **relevant** to your target audiences?
- What are the **key messages** that will substantiate your market position?
- What **strategies and tactics** should the new economic development organization implement to advance the economy in the region and enhance the appeal and competitiveness of the product?
- How will success be measured—short-term and long-term?
- What resources (financial and human) will be needed to achieve success?
- What are the priority strategies and tactics?
- What are the roles/responsibilities of the various groups that will have a role in reaching the success destination ... regional economic development partnership, city/county officials and others?

Strategic business plan and marketing-sales strategy ... The Cherokee County Development *Roadmap to Success will include the following:* 

- Overview of Current Situation and Product
- Target Audiences—Internal and External

- Goal(s) and Objectives
- Brand Positioning Statement (The Core Message)
- Position-Driven Themeline
- Key Messaging (to support Core Message/Themeline)
- Strategies and Tactics
- Measurements of Success—Short-Term and Long-Term
- Budget
- Organizational Model for Collaboration/Cooperation within the County ... with the communities in the county ... the region
- Action Plan/Timeline

The consultants will also be working with Cherokee County Economic Development to develop a job description for the Economic Development Executive Director and strategy recommendations to recruit a qualified, experienced developer to the position.

#### Step 4: Development of Roadmap Implementation Plan of Action

Smart Solutions Group will meet with the Committee to finalize the plan and strategize/determine next steps to "putting the plan into action" including organizational and funding considerations.

#### **Optional SSG Consulting Services:**

Smart Solutions Group offers a wide-range of marketing and business plan implementation services to insure our clients' success including development of branded marketing-sales collateral materials, e.g. website development, enewsletters, product (location) brochures, direct marketing materials: social media implementation; ongoing marketing-sales consultation.

#### Proposed Consulting Fees for Services and Payment Schedule

SSG estimates consulting fees based on the scope of work outlined above (Steps 1-4 above) is \$15,000 excluding expenses including travel, photocopying and other project-related expenses. \$7,500 will be due upon initiation of an Agreement and \$7,500 will be due upon completion of Step 3, the Cherokee County Development Roadmap to Success.

Fees for optional services will be provided upon agreement of a scope of work.

## **Estimated Timeframe**

A detailed project schedule will be developed in consultation with Cherokee County leadership upon agreement of the scope of work and approach as referenced in Step 1, but is estimated to be 3-6 months in duration.

# AGREED TO:

County

For Smart Solutions Group

For Cherokee

#### About the Project Consultants

**Smart Solutions Group** is a Midwest consulting firm specializing in the business of economic development. The Group is a leader in helping cities, regions and states organize, focus, innovate and market to compete more effectively in a highly competitive economic development marketplace. The Group's services include strategic planning, organizational development, marketing and communications strategy development and implementation, target industry cluster analysis and development, rural vitality strategy development and strategic approaches to retaining, attracting and growing business development opportunities, site selection, technology tools, and workforce issues. The SSG Cherokee County Project Team is:

**Bob Henningsen** served for over 15 years as the business development and marketing director for the State of Iowa Department of Economic Development. He managed the state's business development nationally recognized marketing, financial assistance, entrepreneurial services and prospect/project management programs.

**Ed Andrews** Ed has been employed by ACT, and has provided workforce skills assessment and training solutions to employers, regions, and states. Most recently he has been responsible for using ACT's WorkKeys and National Career Readiness Certificate systems to assess worker skills for economic and workforce developers. Prior to joining ACT, he was responsible for the management of The Siouxland Initiative, a regional economic development organization that includes parts of Nebraska, and South Dakota. He has nine years of consulting experience, and has held marketing, strategic planning, and finance positions with Standard Oil, Dictaphone, General Foods, and Wells Fargo.

**Clark Smith** has almost 30 years of economic development experience. Clark began his economic development career as executive director of the Hampton Area Chamber and Development Corporation. He then joined the Iowa Department of Economic Development working as a community consultant and manager of existing industry. Most recently, Clark was the Director of Economic Development for Aquila, Inc. Clark has worked with hundreds of companies providing site selection/expansion assistance. Clark has been President of the Professional Developers of Iowa and the Community Development Society of Iowa. Vernon Hill 10196 South West Terrance Columbus Kansas 66725 Cell 620-210-0120 I am registered voter Vernon Hill, I am applying for the Neosho Township Trustee. I have over 10 years experience at this postion.

Thank you for your consideration.

Vernon Hill